

VIRTUAL WORKSHOP VIA ZOOM

# How can I do business with my local community college?

#### Millions of Dollars in Facility Improvements

Local colleges, including Crafton Hills College and San Bernardino Valley College, are ready to invest millions of dollars in facility improvements and construction projects. Meet your local education and small business representatives to learn how you can compete for bid opportunities.

#### Who should attend?

- Minority, women, veteran-owned enterprises
- Professional contractors

#### In Partnership With





#### **MEASURE CC**

BUILDING NEW OPPORTUNITIES FOR OUR STUDENTS & OUR COMMUNITY

**Tuesday, July 28, 2020** 1 to 2 p.m.

Free Admission with RSVP https://bit.ly/2ZBDCD8

#### **Contact Ynez Canela**

ycanela@sbccd.edu (909) 381-8427 www.sbccd.edu







How Can I Do
Business With My
Local Community
College?





# **Agenda**

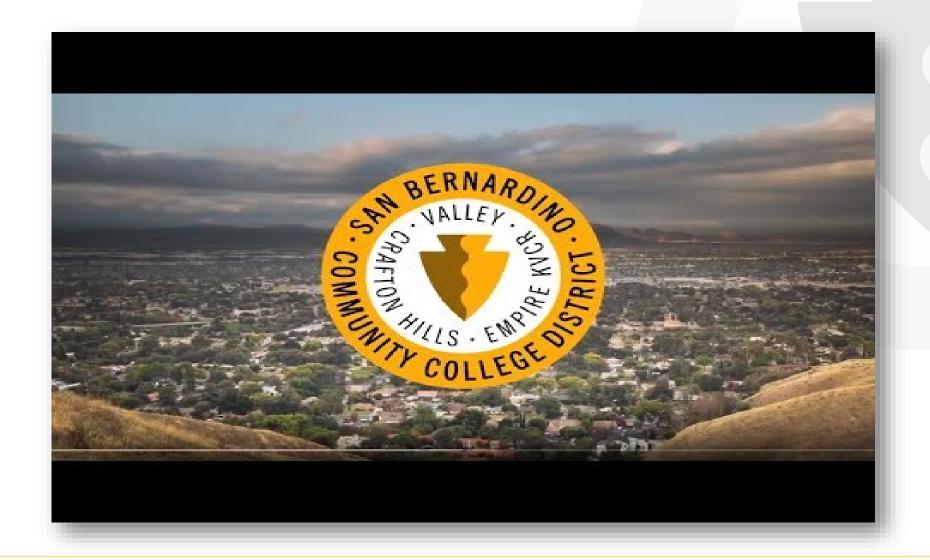
- Welcome
- Introductions
- Measure CC Bond Construction Program Overview
- Inland Empire Small Business
   Development Center Overview
- Riverside Community College
   District's Procurement Technical
   Assistance Center Overview
- Q & A







## San Bernardino CCD – Introduction Video





# **Vision**

"We will support the District's mission 'to transform lives through the education of our students for the benefit of our diverse communities' by delivering an efficient, cost effective, and safe program that facilitates the changing educational environment through leading technology, diversity, flexibility, and sustainability."





# **Program Overview**

- \$545M Measure CC and Measure M Bonds
- \$33M State Funding
- Design-Build and Design-Bid-Build Delivery
- Local Participation Board Policy 6610





# 2017 Master Planning











# **Project Priority**

Original Priority	Project Title	Campus	Board Approved May 2017	Project List May 2020
1	Career Pathway 1 (New Construction) - Technical Building Replacement	SBVC	\$ 94,509,418	\$ 107,862,052
2	M&O Building Repurposing	SBVC	\$ 4,075,275	\$ 1,476,991
5	New Softball Field	SBVC	\$ 5,360,800	\$ 6,239,193
6	Student Services & Instructional Building (New Construction) - LA Replacement	SBVC	\$ 95,863,832	\$ 104,336,323
7	Admin Building and Campus Center Repurposing	SBVC	\$ 14,103,899	\$ 8,794,277
8	Crafton Hall Renovation (SSC)	CHC	\$ 6,250,465	\$ 4,118,816
10	Student Support Building Renovation (SSB)	CHC	\$ 3,589,587	\$ 2,198,933
11	Gymnasium Demolition	CHC	\$ 2,832,067	\$ 3,369,725
12	East Valley Public Safety Training Center (New Construction)	CHC	\$ 10,415,894	\$ 9,537,595
13	Career Pathways 2 (New Construction)	SBVC	\$ 60,200,322	\$ 89,055,227
14	Physical Science, Health Life & Safety building Secondary Effect	SBVC	\$ 4,485,265	\$ 4,425,388
22	East Instructional Building (New Construction)	CHC	\$ 41,288,427	\$ 54,140,454
24	Central Complex 2 Renovation (CHS)	CHC	\$ 11,788,829	\$ 17,252,583
25	Child Development Center Renovation (CDC)	CHC	\$ 5,767,218	\$ 3,784,297
28	SBVC campus wide Infrastructure	SBVC	\$ 48,173,314	\$ 32,849,198
29	CHC campus wide Infrastructure	CHC	\$ 16,974,070	\$ 11,974,070
*	Existing PAC Demo	CHC	\$ -	\$ 9,622,474
*	New PAC Building	CHC	\$ -	\$ 41,007,223



# Campus-Wide Infrastructure Projects

## Anticipated projects:

- Security Upgrades
- Utility Metering
- SBVC Planetarium HVAC Upgrades
- CHC Parking Lot Pavement Improvements
- CHC Central Plant Expansion
- CHC Irrigation Upgrade
- CHC Exterior Lighting Upgrades





## **Procurements:**

#### **Contractors:**

 NIB CC02-3626-01 Crafton Hills College Exterior Lighting Improvements – Due July 31, 2020

#### **Consultants:**

- Requests for Qualifications and Proposals (RFQP)
  - Construction Management Fall 2020
  - ZNE Implementation Plan Now
  - CBA/LC Administration Now
- Requests for Qualifications (RFQ)
  - DSA Project Inspector Fall
     2020

IEWS ABOUT SBCCD CHANCELLOR SEARCH ST





Search SBCCD

#### WELCOME

- ▶ About SBCCD
- Future Students
- ▶ Board of Trustees
- Office of the Interim Chancellor
- Business and Fiscal Services
- Human Resources & Careers
- Economic Development & Corporate Training
- Facilities Planning and Construction
- Pregualification/UCCAP
- Construction Bid Opportunities
- Citizens Bond Oversight Committee
- Reports to the Community
- Measure CC
- Master Plans
- Facilities Planning and Construction Staff
- Measure CC
- Police Department
- Research, Planning & Institutional Effectiveness
- District Faculty & Staff Information/Forms
- Accreditation
- District Collegial Consultation Committees
- News & Events
- District Wiki (login required)

#### **CONSTRUCTION BIDS AND RFQS**

On November 6, 2018, voters residing within the San Bernardino Community College District passed Measure CC. Measure CC is a \$470 million bond measure that authorizes funding for needed repairs, upgrades, and new construction projects to college facilities located within the District. Proposition M was a similar bond measure approved by District voters in 2008. For more information about Measure CC, please click <a href="here">here</a>. A <a href="here">Citizens Bond Oversight Committee</a> oversees the bond funds and ensure bond funds are spent only on voter-approved projects

The Governing Board of the San Bernardino Community College District strongly encourages Local, Minority, Women and Veteran Owned Enterprises and apprenticeship participation in the construction workforce. See <u>Board Policy</u> 6610.

The California State Public Health Officer and Director of the California Department of Public Health consider schools as essential to maintaining the continuity of state operations. With this directive we will continue as scheduled with bid walks and deadlines for submittals. We will adhere to the social distancing guidelines, and ask for your cooperation and flexibility as we work through this unique situation.

#### CURRENT OPPORTUNITIES

- RFP CC03-0002-1.11 SBCCD Project Labor Administrator
  - Addendum 1 Pre-Bid Meeting Information
- RFQP CC03-3640-1.10 District-Wide Zero Net Energy (ZNE) Implementation Plan
  - Addendum 1 Pre-Bid Meeting Information
  - Addendum 2
  - Addendum 3
- NIB CC02-3626-01 Crafton Hills College Exterior Lighting Improvements
  - NIB CC02-3626-01 Supporting Documents
    - NIB CC02-3626-01 Basic Electrical Requirements
    - NIB CC02-3626-01 Bid Documents
    - NIB CC02-3626-01 Pre-Bid Meeting Sign In sheet



# **Local Participation**

(70%) LOCAL Firms in Professional Service Pools

(62%) LOCAL Firms in RFQ Pools Contracted







# Local Minority, Women, and Veteran Owned Enterprise Program – BP 6610

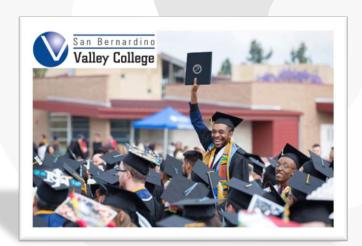
- Goals
- Monthly Program Update
- Register via Planet Bids for Procurement Notifications
- Visit the Measure CC website www.sbccd.edu/MeasureCC



Ynez D. Canela Local Business Outreach Admin, Measure CC

ycanela@sbccd.edu

(909) 381-8427

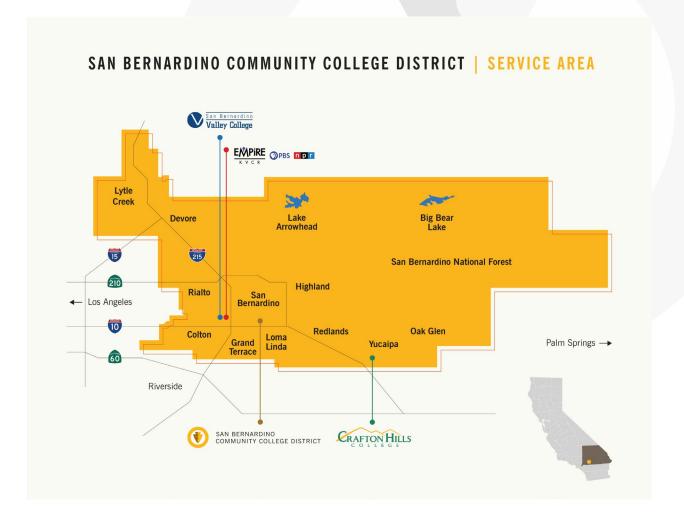






## Goals

- Board Policy 6610
  - Intended to Promote the Participation of Local Businesses
- Local Hires and Local Business
  - 50% Local Hire
  - 25% Local Businesses
- Minority/Women Owned Business Enterprise
  - 25% combined
- Veteran Owned Business Enterprise
  - 10%





# Procurement & Planet Bids

#### WELCOME

Measure CC

- About Us
- Measure CC at Work
- Changing the Landscape
- News & Events
- Work With Us









Visit the Measure CC homepage @ www.sbccd.edu/measurecc

## ARE YOU A LOCAL CONTRACTOR INTERESTED IN WORKING WITH US?

The San Bernardino Community College District's (SBCCD) Facilities Planning and Construction Vendor Portal is facilitated by PlanetBids; a web enabled eProcurement system. Registered vendors receive automatic bid alerts notifications based on the commodity codes selected, can download bid documents, become prospective bidders and bid electronically when applicable.

To register visit: https://www.planetbids.com/portal/portal.cfm?CompanyID=29414

Need help? View our cheat sheet.



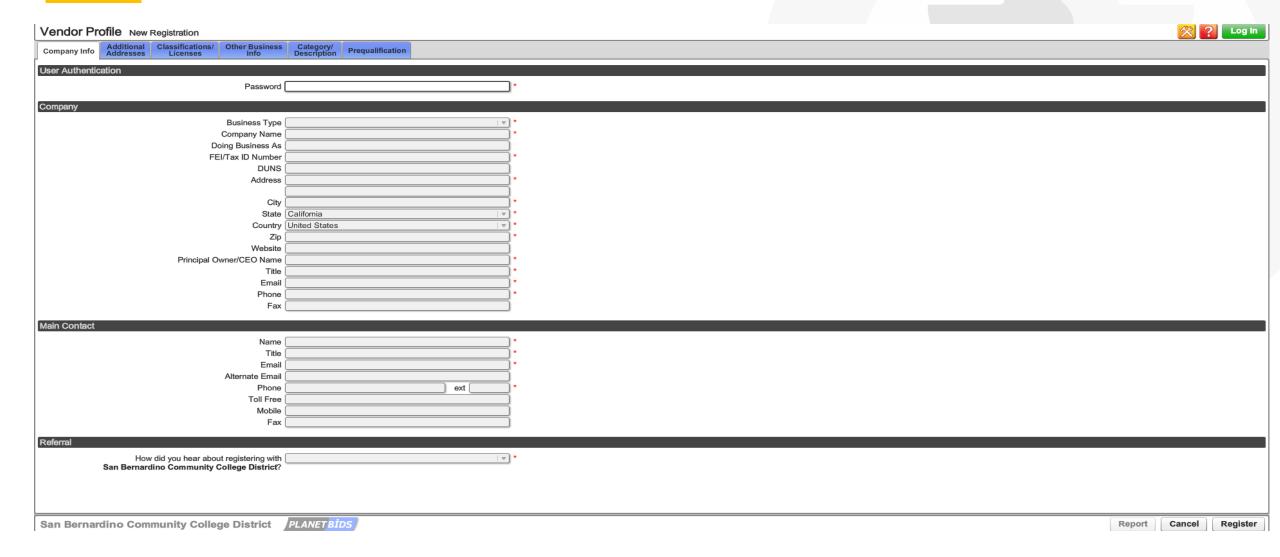


## **SBCCD Planet Bids Vendor Portal**





## **SBCCD Planet Bids Vendor Portal**





# **UCCAP / Prequalification**

### **UCCAP**

- Uniform Construction Cost Accounting Procedures under Public Contract Code (UCCAP)
- Informal Bidding process for award of construction contracts valued at \$200,000 or less.

## **Prequalification**

- Program will apply to construction projects between \$200,001 and \$3,000,000.
- Designed to develop prequalified pools of general contractors (A and/or B licenses) and prequalified pools of subcontractor license classifications.



























Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. Funding is not an endorsement of any product, opinion, or service. All opinions, conclusions, and/or

recommendations expressed herein are those of the author(s) and do not necessarily reflect the views of the U.S. Small Business Administration.

Funded in part through a Grant with the Governor's Office of Business and Economic Development.

Contact Us
951-781-2345 | Inlandempiresbdc.org



### Who We Are

The SBDC is a national program with over 1,000 locations which helps stimulate economic growth through business development.

We're a proud resource partner of the U.S. Small Business Administration (SBA).

## Hosted By:



College of Business and Public Administration



Office 951-781-2345



## What We Do

We provide **business consulting, training and resources** to small businesses throughout San Bernardino and Riverside counties in funding, business planning, management and marketing — no cost, no catch.

### **Upcoming Topics**

Intro to QuickBooks

**Understanding Your Financials** 

Payroll Protection Program (PPP)
Forgiveness

**Top 10 Human Resource Practices** 

Human Resource Compliance and Best Practices

Cottage Food Operation (CFO)
Startup Series

Amazon A:Z

# Visit our website for upcoming webinars inlandempiresbdc.org/calendar

### **Upcoming Topics**

**Certifications for Your Business** 

**EIDL Loan Reconsideration** 

**Sexual Harassment Training** 

How to do Business with the State of CA

How to Start a Small Business

Legal Structures

Social Commerce

Drive New Business with Social Media



## **Expert Consulting**

COVID-19 Funding/Grant Opportunities

General Start-up

**Business Acquisition** 

QuickBooks

Digital and Social Media Marketing

Website

Finance/Funding

**Business Plan and Projections** 

Government Contracting/Certifications

**Human Resources** 

Food and Restaurant Startup/Expansion



# Business Certification Consultant

SBA 8(a)

SBA HubZone

SBA WOSB/EDWOSB

Veteran Affairs SDVOSB/VOSB

SBE -Small Business Enterprise

MBE – Minority Business Enterprise

WBE – Women Business Enterprise

DBE – Disadvantaged Business Enterprise

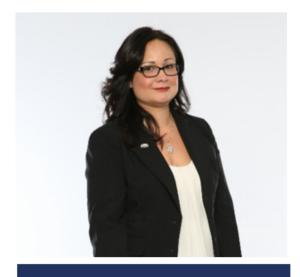
DVBE – Disabled Veteran Business Enterprise

LGBTE – Lesbian, Gay, Bisexual, Transgender Business

Enterprise



## Your Local Procurement Specialist



Karla V Gonzalez, MBA

Business Consultant

### **IE Small Business Development Center**

kgonzalez@iesmallbusiness.com

www.inlandempiresbdc.org

O: (951) 781-2345

C: (951) 741-2132





#### **Accurate Information**



**Answers to Your Questions** 



Step-by-Step Guidance

Contact Us! 951-781-2345 | www.inlandempiresbdc.org





## **Sponsors - Partners**































## Inland Empire SBDC Offices

3780 Market Street **Riverside,** CA 92501 (951) 781-2345

603 N Euclid Avenue
Ontario, CA 91764
(909) 983-5005

### **Additional Locations**

Menifee ~ Moreno Valley ~ Rancho Cucamonga San Bernardino ~ Temecula ~ Upland

## **Government Contracting Assistance**



Assisting Riverside and San Bernardino businesses in obtaining government contracts since 1996.



ptac@rccd.edu | (951)571-6442 www.rccdptac.com



# Procurement Technical Assistance Center (PTAC)

This procurement technical assistance center is funded in part through a cooperative agreement with the Defense Logistics Agency.

#### Services

- \* Procurement hands-on counseling and technical support
- \* Full service bid matching via e-mail; automatic searches every business day for customized
  - "key words" pertaining to your business
- Regular workshops on doing business with government agencies and related topics





# Hands-on counseling and technical support

The following is an illustration of the PTAC services.

- Basic requirements
- Registration
- Certifications
- Market research
- Marketing
- Business opportunities
- Proposal
- Post- award
- SBIR/STTR





## Outreach events

The following is an illustration of the PTAC training topics.

- How to become a GSA contractor
- Doing business with the government(webinar)
- Doing business with the State of California
- Government Capability Statement (Online Training)
- Marketing to the government
- Market Research

#### In-person | Webinar | Online Training

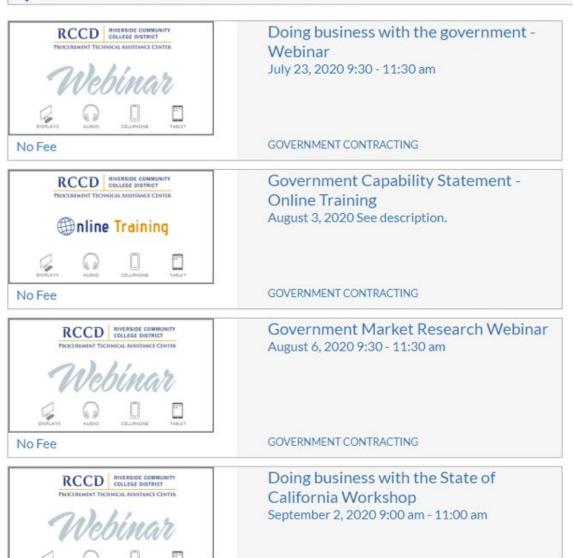


WWW.RCCDPTAC.COM

#### **Training Events**











http://www.dla.mil/SmallBusiness/PTAP/





The purpose of these groups is to encourage collaboration among businesses. We will be sharing information, training, articles, announcements and introductions to assist you in pursuing government contracts.

Be part of the collaboration and request admission to the group.

We are looking forward to having you in our collaboration group!

Sort by Recent Activity V



#### All Industry Collab Group

Private · 2 Members

Join



#### Construction Industry Collab

Private · 2 Industry

Join



## PTAC Client's Requirements

• Have a business

 Business location: <u>Riverside</u> or San Bernardino counties

Responsive and responsible

- Respond to our two surveys:
  - Contract awards quarter report
  - Annual Customer Satisfaction Survey

RCCD Office of Economic Development 3801 Market Street Riverside, CA 92518

Telephone: 951-571-6459

Email: ptac@rccd.edu

Website: www.rccdptac.com









Q & A



# Thank you!

















